



PURCHASING AND SUPPLY SERVICES

Keith Stewart, Director | keith.stewart@pgcps.org
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952-6560

REVISED NOTICE OF CONTRACT AWARD

November 10, 2023

AT&T
7125 Columbia Gateway Drive, Suite 210
Columbia, MD 21046
Telephone: 410.336.1336
Contact: Mark Flister
Email: mark.flister@att.com

Donna Parks/DF
Phone: 301.952.6560
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Technical Representative: Robin Evans
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SUBJECT: Rider Contract Fairfax County Public Schools Contract No. 4400011956 [previously Contract No. 4400006674 (See Amendment No. 14)] for Telecommunications Services: Wireless Digital and Data Services, Associated Services/Equipment

AT&T has been selected as the vendor to provide services in accordance with the above-mentioned **Rider Contract Fairfax County Public Schools Contract No. 4400011956 for Telecommunications Services: Wireless Digital and Data Services, Associated Services/Equipment**. This contract sets forth the terms and conditions and is provided for your review and acceptance. Any changes or additions made by your company must first be accepted by Prince George's County Public Schools (PGCPS) before this contract is valid.

The intent of this contract is to provide the Board of Education of Prince George's County with an expedited means of procuring qualified goods and services. This contract is for the convenience of the Board and is considered by the Board to be a "Non-Exclusive" use contract. The Board does not guarantee any usage. The Board will not be held to purchase any particular brand, in any groups, prices or discount ranges.

THIS NOTICE OF AWARD IS NOT AN ORDER TO COMMENCE SERVICE/WORK OR TO MAKE DELIVERIES at this time. Authorization for mobilization or commencement of work is forbidden unless a Notice to Proceed (NTP) has been issued. If a NTP has not been issued, work shall not commence until Awardee is in receipt of a Purchase Order signed by the Purchasing Agent.

Failure to sign the contract award via ADOBE and return all required documents within the specified time of five (5) days, may rule your offer null and void and, therefore, award shall be made to the next lowest responsive bidder.

The Director of Purchasing and Supply Services will execute the NOA upon review and acceptance of required documents electronically.

iSUPPLIER REGISTRATION

All Awardees must be registered in iSupplier in order to conduct business with PGCPS. To access iSupplier, please utilize the following link: <https://www.pgcps.org/offices/purchasing/isupplier>

Awardees must provide their iSupplier Number at the time the **Notice of Award is signed**.

- If your company is not properly registered as an Awardee, PGCPS will not sign the contract. Further, failure to register in iSupplier within the time period specified, shall rule your offer null and void. PGCPS reserves the right to rescind the award notice issued in favor of your company and award the contract to the next lowest responsive bidder.

NOA_V1_20220701

INSURANCE

Certificate of Insurance, made in favor of the **BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND**, must be submitted to the Office of Purchasing and Supply Services in Room 20 with the returned signed NOTICE OF AWARD WITHIN **FIVE (5) DAYS**. The Certificate should reference the bid number and project name as it appears on this contract document. It will be the responsibility of the Contractor to ensure that a **current** Certificate of Insurance in compliance with the current contract is on file with the Office of Purchasing and Supply Service during the entire period of the contract.

CONTRACT AWARD AMOUNT**Total Estimated Contract****\$200,000.00****CONTRACT TERM**

The term of the contract will be from **September 1, 2023 through June 30, 2024**

FINGERPRINT CRIMINAL HISTORY BACKGROUND CHECKS, CHILD PROTECTIVE SERVICE CLEARANCES, AND SAFE SCHOOLS TRAINING REQUIREMENTS

- a. Pursuant to [Administrative Procedure 4215 - Criminal History Checks, Employee Self-Reporting of Arrests, Criminal Charges, CPS Investigations and Findings & Incarceration](#), any and all Awardees, which includes Independent Contractors, Subcontractors, Outsourced Agency Employees and Outsourced Temporary Staffing, who have uncontrolled access to students must complete a fingerprint criminal history background check, child protective service (CPS) clearance and required online Safe Schools training course(s).
- b. All fingerprint background checks and CPS clearances must be completed 15 business days prior to beginning work in and around PGCPs property or engaging in any authorized activities involving PGCPs students. The fingerprint background checks and CPS clearances must be completed through PGCPs at one of the authorized locations listed on the PGCPs website <https://www.pgcp.org/offices/humanresources/fingerprinting> **No person may begin working in PGCPs until fingerprint background check results are received.**
- c. Required online Safe Schools training course(s) must be completed before providing contractual services in PGCPs schools and can be accessed through the PGCPs website [Required Training for Contractors \(pgcp.org\)](#).
- d. Safety Management System (reserved).
- e. Pursuant to Md. Education Code Ann. §6-113.2 (Code), an Awardee of a Board of Education contract who provides a service to a school or to the students of a school shall meet the requirements set forth for screening its employees assigned to work at a school site to determine whether such employees have a history of child sexual abuse and/or sexual misconduct. The Awardee shall be solely responsible for completing the screening set forth in the Code, shall maintain records of employee screenings, and shall make such records available to PGCPs upon request.
- f. Prior to initiating any work at a school building, current and future employees of Awardee must sign in and sign out via the Raptor Visitor Management System, which requires a copy of their government issued identification.
- g. Prior to initiating any work at a school building, the Awardee agrees to provide the designated PGCPs representative and the PGCPs Purchasing Department with a list of all current employees and an immediate update of changes in personnel, employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff and any instructors. It is the responsibility of the Awardee to make certain that its employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff, consultants and any instructors meet the background check and training requirements specified.

All correspondence should include the following information as applicable:

- i. title of the project
- ii. school/office
- iii. solicitation number

- iv. contract number; and
- v. PGCPs representative/project manager

LAWS AND PERMITS

The Awardee shall, without additional cost to the BOARD, be responsible for paying for and obtaining any necessary licenses, inspections and permits for complying with any and all FEDERAL, STATE AND LOCAL LAWS, CODES AND REGULATIONS, in connection with the performance of the work. Laws of the STATE OF MARYLAND and PRINCE GEORGE’S COUNTY shall govern the contract.

Clauses conflict the Fairfax contract take precedence:

THIS NOTICE OF AWARD and all documents associated with the solicitation and offer will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to **FCPS Contract No. 4400006674** for applicable terms and conditions.

ACCEPTED BY:

FOR THE FIRM:

FOR THE BOARD OF EDUCATION:

Mark Flister
Mark Flister (Nov 10, 2023 15:50 EST)

Nov 10, 2023

Jason Washington

Nov 10, 2023

SIGNATURE

DATE

SIGNATURE

DATE

Mark Flister

Sr. Contract Manager

Jason Washington

NAME and TITLE

ASSOCIATE SUPERINTENDENT OF
SUPPORTING SERVICES FOR THE BOARD OF
EDUCATION OF PRINCE GEORGE’S COUNTY
PUBLIC SCHOOLS

AT&T

FIRM

iSUPPLIER ID No. _____

Oliver Parks

Nov 10, 2023

DF
DF

NOA_V3_20230131

CONTRACT PRICING

Applicable contract pricing shall consist of original pricing and all pricing options as referenced in the original contract award and amendments with Fairfax County Public Schools.



An AT&T Cost Proposal to RFP # 2000001706 for Telecommunications Services



PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

13. COST PROPOSAL INSTRUCTIONS

- 13.1. The Offeror must submit a cost proposal in a separate binder fully supported by cost and pricing data adequate to establish the reasonableness of the proposed fee (see Price Summary Sheet – Appendix C). The following information shall be submitted as part of the cost proposal:

The cost of each task or segment of the task shall be itemized.

- A. Offerors must provide a price breakdown for each service separately as well as totals for all services provided together if prices differ.

AT&T Response:

AT&T understands

- B. Breakdown of direct labor and labor overhead costs including number of man-hours and applicable actual or average hourly rates, overhead rates and supporting schedule.

AT&T Response:

AT&T understands

- C. Travel and per diem or subsistence costs, if any supported by breakdown including destination, duration and purpose. Travel and per diem will be considered at the then applicable GSA rates.

AT&T Response:

AT&T understands

- D. Breakdown of other expenses such as clerical support, other overhead costs, supplies, etc.

AT&T Response:

AT&T understands

Caution: Failure to break down cost elements in accordance with Appendix C may render the cost proposal non-responsive.

PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

VOICE

Description	Standard Monthly Fee	Percent Discount	Monthly Fee	Comments
0 pooled minutes	\$19.99	20%	\$11.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
0 pooled minutes with unlimited text messaging	\$39.99	20%	\$11.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
0 pooled minutes with unlimited two-way radio and unlimited text messaging	\$44.99	20%	\$13.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
200 pooled minutes	N/A	N/A	N/A	N/A
300 pooled minutes	\$34.99	20%	\$20.39	Monthly fee includes 20% discount and monthly credits Includes Voicemail
450 pooled minutes	\$44.99	20%	\$23.99	Monthly fee includes 20% discount and monthly credits. Includes Voicemail
600 pooled minutes	N/A	N/A	N/A	N/A
450 pooled minutes with unlimited text messaging	\$64.99	20%	\$23.99	Monthly fee includes 20% discount and monthly credits. Includes Voicemail
450 pooled minutes with unlimited two-way radio, unlimited text messaging	\$65.99	20%	\$25.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited minutes	\$69.99	N/A	\$45	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited minutes with unlimited text messaging	\$89.99	N/A	\$45	Monthly fee includes monthly credits Includes Voicemail

PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

Unlimited minutes with unlimited text messaging, unlimited two-way radio	\$94.99	N/A	\$47	Monthly fee includes monthly credits Includes Voicemail
Unlimited Two-Way Radio	\$5	N/A	\$2	Eligible as an add-on feature to compatible devices
Unlimited Text Messaging	\$20	N/A	\$0	Requires a Voice plan. Monthly fee includes monthly credits
Voice Overage Rate	\$ 0.25 /minut	N/A	\$ 0.25 /minut	N/A
Charge per line for shared/pooled plans	N/A	N/A	N/A	N/A
Paging thru phone	\$9.99	N/A	\$2	Requires a Voice plan. Monthly fee includes monthly credits
Group Paging thru phone	\$29.99	N/A	\$2	Requires a Voice plan. Monthly fee includes monthly credits
PTT Unlimited	\$30	N/A	\$17.95	Monthly fee includes monthly credits. Standalone Plan Cellular Voice Restricted Cellular Voice Restricted
Voice Mail	\$0	N/A	\$0	N/A

PRICING SUMMARY SHEET
(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

BUNDLE VOICE AND DATA

Description	Stand ard Monthly	Percent Discount	Monthly Fee	Comment
200 pooled minutes with unlimited data, and unlimited text	N/A	N/A	N/A	N/A
200 pooled minutes with unlimited data, unlimited text, unlimited tethering	N/A	N/A	N/A	N/A
300 pooled minutes with unlimited data, and unlimited text	\$99.99	20%	\$39.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
300 pooled minutes with unlimited data, unlimited text, unlimited tethering	\$109.99	20%	\$49.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
450 pooled minutes with unlimited data, unlimited text	\$109.99	20%	\$44.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
450 pooled minutes with unlimited data, unlimited text, unlimited tethering	\$119.99	20%	\$54.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
450 pooled minutes with unlimited data, unlimited text, PTT	\$114.99	20%	\$46.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited minutes with unlimited data, unlimited text	\$134.99	20%	\$59.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited minutes with unlimited data, unlimited text, unlimited tethering	\$144.99	20%	\$69.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited Text Messaging	\$20	N/A	\$0	Monthly fee includes monthly credits
Unlimited Tethering	\$10	N/A	\$10	Unlimited tethering
GPS (Directions)	\$9.99	N/A	\$9.99	N/A

PRICING SUMMARY SHEET

(Ref: Special Provisions (Pricing Plans), Paragraph 8.6 and 8.12)

GPS (Tracking) Telemetry Pooled 5 / 10 / 25 MB	\$17.99/5 MB \$20.99/10 MB \$10/25 MB	N/A	\$5/5 MB \$6/10 MB \$10/25 MB	25 MB Plan is only available on Enterprise on Demand (EOD) and AT&T Control Center(ACC) Platforms
Voice Overage Rate (/minute)	\$.25/minute	N/A	\$ 0.25/minute	N/A
Data Overage Rate	\$ 0.01/KB	N/A	\$0.01/KB	N/A

DATA

Description	Standard Monthly Fee	Percent Discount	Monthly Fee	Comment
Unlimited data (no-cost device)	\$69.99	20%	\$37.99	Monthly fee includes 20% discount and monthly creditsData only plan for AirCards, MiFi, Tablets etc. Device cost may vary
IPhone 4MB Standalone	N/A	N/A	N/A	N/A
IPhone Unlimited Standalone	N/A	N/A	N/A	N/A
Blackberry 4MB Standalone	N/A	N/A	N/A	N/A

WIRELESS VOICE ONLY	Device Manufacturer and Model	Price	Manufacturer's Kit Description (include components e.g., wall charger, battery, etc.)
Current No-Cost Cell Phone Device:	LG A380	\$0	Includes: Wall charger, battery
Current No-Cost Cell Phone Rugged Device:	Samsung RUGBY 4	\$0	Includes: Wall charger, battery

AT&T Proprietary: The information contained herein is for use by authorized persons only and is not for general distribution.

(WIRELESS Device)	Device Manufacturer and Model	Price	Manufacturer's Kit Description (include components e.g., wall charger, software, data cord, holster, battery, etc.)
Smartphone (current model of no-cost device) New line of service & upgrade after 12 months	Apple iPhone 5S Samsung Galaxy S5	\$0	Includes Wall charger, battery and ear bud
Smartphone Replacement for existing line of service (non-warranty)	Apple iPhone 5S	\$499.99*	Includes Wall charger, battery and ear bud.*Price may vary depending on the date of replacement from last upgrade date of the non-warranty device.
Smartphone Upgrade to the most recent model release	Apple iPhone 6S	\$199.99	User has to be eligible for upgrade to qualify for this price. Includes: Wall charger, battery and ear bud
Device Shelf Stock (1%) Cellular Phone (Re: Special Provisions, Paragraph 7.F)	LG A380 Samsung Rugby 4	\$0	Includes: Wall charger, battery
Device Shelf Stock (1%) Smartphone (Re: Special Provisions, Paragraph 7.F)	Apple iPhone 5S	\$0	Includes: Wall charger, battery and ear bud
Discount off manufacturer list price for additional items not listed above	N/A		
VALUE ADDED Ref.Par. 9 Employee Discounts In-building Solutions	Employee Discounts = 17% In-Building Solution = To be determined per scope of requirement		



Mobile Device Management (MDM) or Mobile Enterprise Applications Platform (MEAP)

Item	Standard Monthly Fee	Percent Discount	Monthly Fee	Comments
MDM Solutions	\$50/device	N/A	\$50/device	Price included is for On Premise Airwatch Green Perpetual bundle. Additional discounts are available based on scope of requirement.

Accessories

Item	Percent Discount	Comments
Leather Holster	40%	Discount applies to most accessories
Wall Charger	40%	Discount applies to most accessories
Vehicle Charger	40%	Discount applies to most accessories
Battery	40%	Discount applies to most accessories
Tethering Cord	40%	Discount applies to most accessories
Discount for accessory items not listed above	40%	

Overnight delivery \$ 14.95 (Prices may vary depending on destination)



International Plans

Package	Passport	Passport Silver	Passport Gold
Charge (One-time for 30 days or monthly recurring)	\$30	\$60	\$120
Unlimited Texting³ (Text, picture & video)	Unlimited³	Unlimited³	Unlimited³
Talk (Per minute)	\$1.00	\$0.50	\$0.35
Cellular data (Includes Web surfing, social media posts, downloading music, etc.)	120MB Overage: \$0.25/MB	300MB Overage: \$0.20/MB	800MB Overage: \$0.15/MB
Wi-Fi access at participating hotspots⁵	Not included	Unlimited⁵	Unlimited⁵

Pay-per-use rates apply without a package, when traveling in countries not included in a package, or when a package expires.



Passport packages do not apply on cruise ships. See if a [cruise ship package](#) is available for your cruise line.

Wireless Priority Service (WPS)

AT&T waives the setup fee of WPS. A \$0.75 per minute charge for WPS calls is billed on the wireless invoice. Additional charges may apply depending on the customer's calling plan.

Additional Rate Plans

Item	Standard Monthly Fee	Percent Discount	Monthly Fee	Comment
0 pooled minutes with unlimited data, and unlimited text	\$84.99	20%	\$35.99	Monthly fee includes 20% discount and monthly credits Includes Voicemail
Unlimited data (no-cost device)	\$69.99	20%	\$34.99 Throttled Data	Monthly fee includes 20% discount and monthly credits Throttled Data only plan for AirCards, MiFi, Tablets etc. Device cost may vary
National Flat rate	\$12.99	20%	\$9.39 + \$0.08/minute	Monthly fee includes 20% discount and monthly credits Pay as you go Plan
2 GB POOL	\$30	20%	\$20	2GB Business Data Pooling for Aircard/ iPad/Tablet
1 GB POOL	\$25	N/A	\$15	1GB Business Data Pooling for Aircard/ iPad/Tablet